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31 August 1964

Dear John:

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Re: AO 64-453

Pursuant to your recent washal request to Ed Green to provide a	
proposal for four (4) "0" configurations, we have examined our previous	
experiences and evaluated them against present costs. We offer to constru	et
four copies of the present "O" configuration with such changes as	5
have been indicated by field testing prior to 1 August 1964 (presently	
incorporated in Serial 1) for a CPFF figure of including a fix	eđ
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We are not submitting a detail breakdown at this time but are certain that our final figures will not vary more than 3% from the above.

No acceptance testing is included because such testing can be performed only in the vehicle. We have assumed that our efforts in support of such tests would be properly carried on under 0-TR-1063 and 0-TM-483 as applicable. It is recognized that these additional configurations may require an expansion of these two contracts but this will not occur until FY-66.

O-CT-385 (spare parts) may also require revision. If the above proposal is accepted, we shall immediately investigate the status of O-CT-385 to determine whether concurrent fabrication of additional required spare parts will effect you any economies.

Should subsequent testing of the existing configurations indicate that design or manufacturing changes are desirable, we shall, of course, try to incorporate these changes at minimum expense to you. In order to meet the schedule as we see it, we must proceed immediately and face possible retrofits.

We estimate that we can deliver configurations as follows ARO:

- 1. 12 months
- 2. 15 months
- 3. 18 months
- 4. 21 months

The pacing factors in the above scheduling are the optics and the Invar structure and are based on according the highest priority with the existing tooling and machine tools. Should a shorter delivery period on Units 2, 3 and 4 be more important than same additional costs, we might be able to collapse the schedule differences between configurations 1 and 4 by investigating additional sources and tools. The handling of Invar, however, is still a tricky problem and we would prefer not to go elsewhere unless absolutely necessary.

The hatch windows are included but we have assumed, as in the past, that the batch window frames would be off by another contractor.

The following eheckout and handling equipment is included because all similar equipment is presently in use at

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- 1 Test Console
- 2 Unit Stands
- 2 Configuration Handling Carts
- 1 Tool Cart
- 4 Doghouses

You may want to compare this proposal with a previous one submitted in April 1964. In this prior proposal, we were offering to utilize existing spare parts to the maximum. With four additional configurations, this is not practical. If the cost of these parts are added to that proposal and, in addition, we add the handling equipment outlined above, we arrive at a comparative cost of _____ We mention this merely to indicate that we have tried to prepare for you the best possible estimate for four configurations.

In view of your stated urgency, we hope that the above will be sufficient to enable you to reach a conclusion and to instruct us as to your desires.

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Orig. + 4: J.P.